

# Salad Mixer Outline

## **Purpose of a Salad Mixer:**

- 1) Jump Start Detox
- 2) Education for digestive health, the important of eating clean and a good digestive system
- 3) Helping UFO prospect. Create a networking environment to help our team prospect and approach as well as create an awareness of health and wellness

## **Jump Start Detox**

In this mixer, your audience are clients and UFO that are starting TLS program with the Detox or a group of clients and UFO that only wants to do 7 days detox. They are welcome to invite guest to this mixer. The guest will come with a mindset of support their friends or with an intend to check out the mixer and may be just be part of it for 7 days. In this mixer, we will feature our products and talk openly about the detox

## **Education for Digestive Health**

In this mixer, your guest and UFOs are there to learn about the importance of a Good Digestive Health and why is it important maintain one. They are no on any program, you may have people that are on the detox join them, they can share the reason why they like the mixer. Education driven and information driven event. In this mixer you may feature products, you must let them know why they may need it.

## **Salad Mixer for Networking**

In this mixer, your guest understands they are there to learn to mix a salad. And they are excited to have fun. This mixer is just prospecting and use to invite to health event or help UFO approach their guest. In this salad mixer we will keep the products at a minimum mostly networking and having fun learning.

# Salad Mixer Outline

## THE EVENT

### **Preparation:**

- 1) Prepare a Guest list.
- 2) Invite: indicate the guest needs to bring 1 to 2 items on the ingredient list and 4 mason jars.
- 3) Be sure the check list is update so you know what is needed.
- 4) Let them know if they are not coming. we can be short on the ingredient.
- 5) The host will prepare items like Shredded cabbage, spring mix and/or Roman Lettuce

### **Equipment**

TV – to play video

- 1) Registration List
- 2) Survey
- 3) Customer Handout
- 4) Be sure everyone bought 4 mason jars, otherwise \$1 for one jar

# Salad Mixer Outline

## Salad Mixer for UFO TLS or Detox

### At the EVENT

#### Mix and Mingle:

Before the event network and get to know each other. Be sure guest has and complete the following

- 1) Name Tag
- 2) Sign in Sheet
- 3) Survey Card/Sheet

#### WELCOME (2 min)

##### Why You are hosting the salad mixer?

##### Example:

##### Detox

I was introduced to (Shop.com/TLS Weight Management System) 7 Day Detox Cleanse. I learn so much about my digestive health and how the importance of detoxing to stay healthy and more. Attending the Salad Mixer also made my Detox process easier and doable. I wanted to share the program with all of you. Thank you all for joining me and taking a step forward to better health.

##### TLS Program

Welcome to my home! I am so excited to get started on my weight loss journey with TLS. Thank you all for coming and joining me. Most of all, thank you for supporting me on my journey. Today I will be jump starting, TLS program with this detox process. I ask you to come because I begin to understand one of the top cancer killer these days is colon cancer, Taking care of our digestive health is a means to help prevent it. I want to share this knowledge to help everyone. For those of you that will be on this journey me, thank you for accompanying me.

**Introduce NEXT speaker Senior Business Partner, if present.**

#### Introduction

Thank you all for coming. Let me give brief Introduction of who we are:

- o Based in Greensboro, NC; started in 1992
- o Product Brokerage and Internet Marketing specializing in social shopping, one-to-one marketing
- o Rated A+ in the BBB and also ranked #39 by the internet retailer of the world
- o We have 14 different Divisions in the business and lots of diversity: such as Health and Nutrition, Cosmetics, Pet Products, Web Design, Music Artist Program, Skincare, and more. All Billion Dollar Markets where consumers are already spending their money. Tonight is: Health and Wellness
- o Nearly \$6.4 billion dollars in retail sales; over \$3.4 billion paid to Unfranchise Owners/No down quarters
- o We partnered with Microsoft and acquired Shop.com in 2010
- o With Shop.com we specialize in online shopping, as well as being Shop Consultants
- o Financially strong, multiple countries such as Mexico, Canada, England, Singapore, and many more

Today we are going to talk about: Detoxing and why it is important. For those of you are beginning our TLS Program congratulations!

**Introduce NEXT speaker Senior Business Partner, if present.**

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## Information:

**Ice Breaker : ( Begin with 2 UFO first and then the guest, start with the positive and lead the pace of the meeting. 1 min or less per person)**

Ask guest: what they like to learn

Ask UFO: How has detox help them?

## Play Video: TLS DETOX

### Review

- Detox Product. How to use them
- Go over the journal or tracking sheet. Print 7 copies of Phase 1 and 14 copies of Phase 2
- Next week Audio

### Let's begin

**Mixing Process:** Reference Salad Mixing process

- 1) Check everyone bought their mason jars. Have everyone write name on the mason Jar
- 2) Show them where to start what to do first. (Refer to notes: How to put salad In a jar)

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### Close

Checking if everyone got their Jars.

Thank everyone for coming. And the person that open the house. Be sure you got all your mixing jars. We like to thank you all for participating and coming.

Here is your next 12 weeks Agenda or 21-day agenda. Remind them of their meeting next week.

3-point closing:

- 1) Suggest trying a detox kit program with us
- 2) If they like more about TLS/Wellness workshop or even be on list for product Training
- 3) Would like to Host an event and share information or get more discount

Sign them up for free Shopping. Thank the host and the speakers.

Example:

" Let's make sure you all got your jars.

Congratulations on week 1 of our TLS journey together. We will be learning and discovering from each to other.

Firstly, let's thank (Host) for hosting this event, all of you that brought the Salads and all the speakers.

There are 3 things you may like to consider either or all of it,

- 1) If you saw something you like and like to try the Detox kit, get with the person that brought you here they can help you with it.
- 2) If you like to know what TLS or information on our Health is And Nutrition workshop or web call, please get with the person that brought you here, they will provide you with training and workshop information.
- 3) If you like to be a host and like host this event, we will be glad to work with you on this. Do get with to us after this meeting.

# Salad Mixer Outline

## Salad Mixer for Education

### **Mix and Mingle:**

Before the event network and get to know each other. Be sure guest has and complete the following

1. Name Tag
2. Sign in Sheet
3. Survey Card/Sheet

### **WELCOME (2 min)**

#### **Why You are hosting the salad mixer?**

#### **Example:**

Thank you for coming. I appreciate it. I attended a salad mixer and it made me aware of how important digestive health is becoming. Our society is flooded with process food and preservatives in our food. Colon Cancer, Crohns Disease, IBS and more has been surfacing more and more these days. I learn A health Digestive System helps prevents these health challenges from surfacing. You all mean a lot to me, I like to share what I learn and discover and pay it forward. I hope you will too.

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### **Information:**

**Ice Breaker: ( Begin with 2 UFO first and then the guest, start with the positive and lead the pace of the meeting. 1 min or less per person)**

Ask guest: what they like to learn

Ask UFO: How has detox help them?

### **Play Video: Digestive Health Video**

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## Review

- Go over the handouts, read them and they are design to trigger interest.
- Let them know about 7 days cleans and why is it unique and different
  - Many Detox are difficult to do
  - They make you run to the bathroom
  - A lot of the program strip the probiotic in the body within we needed to increase as well as the prebiotics
  - This program I gentle, help your liver rest as well as the colon at the same time increase both prebiotics and probiotics

## Let's begin

**Mixing Process:** Reference Salad Mixing process

1. Check everyone bought their mason jars. Have everyone write name on the mason Jar
2. Show them where to start what to do first. (Refer to notes: How to put salad In a jar)

**Introduce NEXT speaker Senior Business Partner, if present.**

## Close

Checking if everyone got their Jars.

Thank everyone for coming. And the person that open the house. Be sure you got all your mixing jars. We like to thank you all for participating and coming.

## 3-point closing:

1. Suggest trying 1 or 2 program that might help them
2. Try a detox program, 7 days cleanse or LIVER DETOX
3. Host an event or stay connected with our Workshop and conference call.

Example:

" Let's make sure you all got your jars.

If you like to attempt a detox for at least 3 days here is a check list you can use.

There are 3 things you may like to consider either or all of it,

1. If you saw something you like or need, please do not hesitate to try it. It is for the development of a good digestive health.
2. Try our 7 days cleans and liver detox program.
3. If you like to be host an event like this one, we will be glad to work with you on this. Or even keep you inform of our workshops and training, we will be glad to.

# Salad Mixer Outline

## Salad Mixer for Prospecting and Networking Purpose

### **Mix and Mingle:**

*Before the event network and get to know each other. Be sure guest has and complete the following*

- 1) Name Tag
- 2) Sign in Sheet
- 3) Survey Card/Sheet

**Play Digestive Health video I the back ground**

### **WELCOME (2 min)**

**Why You are hosting the salad mixer?**

#### **Example:**

Welcome to my home, I was so excited to share with you a discovery. I hate eating veggie, I realize it is because I don't know how to eat vegetable. I went to a salad mixer and I fell in love with it. I realize that there are also of people like me not knowing what to do. So I thought I share with you what you can do when you detox and make it fun.

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Today we are going to talk about: Detoxing and why it is important. Protecting our digestive health is important as top cancer killer is raising is colon cancer, depression, HDHD and many auto immune Diseases. We will be ready to get some salad. But before we get stared – let's video a video.

**Introduce NEXT speaker Senior Business Partner, if present.**

# Salad Mixer Outline

## **Information:**

### **Ice Breaker:**

Guest : What would you like to learn?

UFO: How has detox impacted you?

We are very excited to get started with the mixing. Before we do so, we have handed out a detox information if you like to try it. And supporting products as well. At the end of it you will get and email on the Detox information.

### **Let's begin**

**Mixing Process:** Reference Salad Mixing process

- 1) Check everyone bought their mason jars. Have everyone write name on the mason Jar
- 2) Show them where to start what to do first. (Refer to notes: How to put salad In a jar)

Introduce NEXT speaker Senior Business Partner, if present.

### **Close**

Checking if everyone got their Jars.

Thank everyone for coming. And the person that open the house. Be sure you got all your mixing jars.

Close out pointers

- 1) Information is right to send educational video on detox. Some product that support it.
- 2) Get information to be included in wellness workshop or training
- 3) And Hosting and event
- 4) Thank everyone and close out the meeting

Example:

" I had a great time with everyone, I hope you all did too. You all got your jars, and be sure you picked up the right ones. And your information sheet on what to do when you detox.

Please do make sure that your information is correct on the list. That way we can send you educational video. Let us know if you like to be included in our workshop. We have a ( wellness/GPT/Webinar) coming up. Love for you to join us. Let us know if you can make it. And if you like to host an event like this let us know. We love to help you with it.

Finally lets thank (Host) and the people that spoke and help out today. Most importantly all of you for bring the salad. Let's keep our digestive System healthy."

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## **WHAT INFORMATION TO SEND**

- 1) SEND A MY LIST (be sure you are login as a PC)
  - a. ATTACH TLS DETOX VIDEO
  - b. CREATE LIST OF PRODUCTS FOR THAT WE TALKED ABOUT

*A trend page can be send as well if you like.*